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Dear Brian,

Thank you for the information regarding Conestoga College's **Business - Purchasing Program**.

The business course requirement of the **CCLP®** designation is intended to ensure that certified designation holders have well-rounded business competencies to complement their supply chain logistics expertise. In addition to our core supply chain courses, we offer a number of business courses, ranging from: The Foundations of Risk Management, Business Strategy, Business Law, Financial Management, Business Writing, Accounting: The Fundamentals, Business Management, Introductory Economics, Marketing: An Introduction, and Organizational Behaviour. While the students are free to take as many of these courses as they like, only five are required for the business competency part of the CCLP designation. In addition, students are required to take five of our six logistics courses.

Currently, the business courses CITT offers are through the University of Toronto's continuing studies department.

However, we are pleased to acknowledge prior learning of students at other academic institutions and have implemented an exemption policy. This policy allows **CCLP** candidates exceptions from some of our academic requirements based on their previous education. Please note, graduates also need at least 5 years of work experience in the industry to earn the **CCLP** designation. Those who do not have that experience yet can apply to become articling participants (official **CCLP** candidates) and will have access to the majority of member benefits while they gain the work experience requirement.

In reviewing the materials you have provided, the following is a summary of our understanding and the program offered that would align with the pursuit of the CCLP designation:

Students graduating from Business –Purchasing Program

Students graduating from "*Business –Purchasing Program*" will meet the academic requirements to earn the **CCLP** designation upon successful completion of the following courses:

Five required courses offered by CITT:

- Transportation Systems
- Logistics Processes
- Integrated Logistics

And **choose two from the following electives:**

- Transportation Law
- Economic Influences on Logistics
- Logistics Decision Modelling

Our understanding is that they will have taken Accounting (ACCT1030 & ACCT2460) as part of the purchasing program and therefore, they will have earned one business credit towards the five. We are also prepared to accept any four of the other business courses offered by Conestoga. Specifically:

ECON1020 – Microeconomics

COMM1380 - Professional Writing Skills for Business

MKT71040 – Marketing 1

BUS1021 – Organizational Behaviour

We look forward for all your graduates to continue with the remaining logistics courses towards obtaining the CCLP designation soon. Your graduates can reach out to Maria Murjani at (416) 363-5696 ext. 24 for any assistance or further questions about this advanced standing agreement.

Thank you and kind regards,



Pina Melchionna, BA, LL.B, MBA, ICD.D

President & CEO

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