

The Conestoga College Institute of Technology
and Advanced Learning

CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2026

**THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY
AND ADVANCED LEARNING**
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Year Ended March 31, 2026

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MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The consolidated financial statements of The Conestoga College Institute of Technology and Advanced Learning (the "College") are the responsibility of management and have been approved by the Administrator.

The consolidated financial statements have been prepared by management in accordance with Canadian public sector accounting standards including the 4200 series of standards applicable to government not-for-profit organizations. Where alternative accounting methods exist, management has chosen those it deems most appropriate in the circumstances. Consolidated financial statements are not precise since they include certain amounts based on estimates and judgements. Management has determined such amounts on a reasonable basis in order to ensure that the consolidated financial statements are presented fairly, in all material respects.

The College maintains systems of internal accounting and administrative controls consistent with reasonable cost. Such systems are designed to provide reasonable assurance that the financial information is relevant, reliable, and accurate and that the College's assets are appropriately accounted for and adequately safeguarded.

The College's insurance liabilities have been reviewed by management in consultation with its broker. There are no material liabilities in either fact or contingency as at the date of this report.

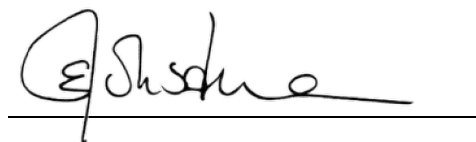
The Administrator is responsible for ensuring that management fulfills its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the consolidated financial statements.

The Administrator meets periodically with management, as well as the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues, to satisfy themselves that each party is properly discharging its responsibilities, and to review the consolidated financial statements and the external auditor's report. The Administrator also approves the engagement or re-appointment of the external auditors.

The consolidated financial statements have been audited by Deloitte LLP, the external auditors, in accordance with Canadian generally accepted auditing standards, on behalf of the Administrator. Deloitte LLP has full and free access to the Administrator.



Norma McDonald Ewing
Interim President



Eric Johnstone
Vice President, Finance, CFO &
Compliance Advisor

July 3, 2026

Independent Auditor's Report

To the Administrator of
The Conestoga College Institute of Technology and Advanced Learning

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of The Conestoga College Institute of Technology and Advanced Learning (the "College"), which comprise the consolidated statement of financial position as at March 31, 2026, and the consolidated statements of revenue and expenditures, changes in fund balances, remeasurement gains (losses), and cash flow for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the College as at March 31, 2026, and the results of its operations, its remeasurement gains and losses, changes in fund balance, and its cash flows for the year then ended in accordance with Canadian public sector accounting standards ("PSAS").

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the College in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PSAS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the College's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the College or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the College's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the College's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the College to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Deloitte LLP

Chartered Professional Accountants
Licensed Professional Accountants
July 3, 2026

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Consolidated Statement of Financial Position

March 31, 2026, with comparative figures for March 31, 2025

Assets	2026	2025
<i>Current Assets:</i>		
Cash and cash equivalents (Note 11)	\$288,781,752	\$549,558,560
Grants receivable	3,249,227	2,143,108
Accounts receivable (Note 13)	11,153,039	18,208,118
Current portion of contributions receivable (Note 3)	900,000	400,000
Inventory	522,781	1,471,730
Assets held for resale (Note 4)	17,923,589	13,750,000
Prepaid expenses	6,557,790	31,364,662
	329,088,178	616,896,178
Long-term investments (Note 2 and 11)	12,765,318	10,640,745
Long-term contributions receivable (Note 3)	500,000	400,000
Capital assets (Note 4)	723,390,809	602,327,826
	\$1,065,744,305	\$1,230,264,749
Liabilities		
<i>Current Liabilities:</i>		
Accounts payable and accrued liabilities	\$65,538,209	\$88,722,296
Vacation pay accrual	12,771,201	17,993,730
Deferred revenue (Note 5)	111,487,135	186,709,856
Current portion of long-term debt (Note 6)	2,707,495	2,632,578
Deferred contributions (Note 7)	7,764,698	7,369,984
	200,268,738	303,428,444
Asset retirement obligation – building (Note 10)	7,604,838	7,629,755
Long-term debt (Note 6)	8,613,599	40,378,466
Deferred capital contributions (Note 8)	141,161,146	141,074,012
Post-employment benefits and compensated absences (Note 9)	11,235,000	10,073,000
	368,883,321	502,583,677
Fund Balances (Deficits)		
<i>Unrestricted:</i>		
Operations	104,012,551	147,179,424
Vacation	(12,771,201)	(17,993,730)
Post-employment benefits and compensated absences	(11,235,000)	(10,073,000)
Investment in capital assets (Note 4)	563,303,731	410,613,015
<i>Restricted fund balances:</i>		
Internally restricted (Note 11)	40,615,400	187,000,000
Externally Restricted (Note 11)	677,563	681,161
Endowed (Note 11)	11,179,255	10,590,311
	695,782,299	727,997,181
Accumulated remeasurement gains (losses)	1,078,685	(316,109)
	\$1,065,744,305	\$1,230,264,749
Contingencies and commitments (Note 12)		
<i>See accompanying notes to consolidated financial statements</i>		
APPROVED BY THE ADMINISTRATOR		
		
Linda Franklin, Administrator	Norma McDonald Ewing, Interim President	

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Consolidated Statement of Revenue and Expenditures

Year ended March 31, 2026, with comparative figures for March 31, 2025

Revenue	2026	2025
Tuition Fees	\$240,962,927	\$563,607,979
Grants	95,406,838	69,298,784
Other Student Fees	40,125,200	71,284,820
Ancillary operations	22,562,717	30,872,571
Contracted services	6,884,839	7,475,655
Other	12,922,469	11,862,830
Interest	12,666,148	31,858,372
Restricted revenue	1,988,963	3,069,539
Amortization of deferred capital contributions (Note 8)	10,333,828	9,410,986
Total revenue	443,853,929	798,741,536
Expenditures		
Salaries and benefits	327,946,444	436,865,805
Professional and contract fees	24,874,742	62,195,930
Student related expenses	24,795,821	33,308,958
Supplies and staff related expenses	10,377,564	12,561,938
Facilities related expenses	36,750,840	63,366,294
Other expenses	13,267,535	29,603,301
Reimbursed expenses	4,529,420	4,462,192
Amortization of capital assets	29,533,567	27,835,629
Scholarships, bursaries and work-study	4,581,822	6,736,853
Total expenditures	476,657,755	676,936,900
Excess of (expenditures over revenue)/revenue over expenditures	(\$32,803,826)	\$121,804,636

See accompanying notes to consolidated financial statements

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Consolidated Statement of Cash Flows

Year ended March 31, 2026, with comparative figures for March 31, 2025

Net Inflow (Outflow) of Cash Related to the Following Activities	2026	2025
Operating		
Excess of (expenditures over revenues) revenue over expenditures	(\$32,803,826)	\$121,804,636
Items not involving cash:		
Amortization of capital assets	29,533,567	27,835,629
Amortization of deferred capital contributions	(10,333,828)	(9,410,986)
Impairment of capital assets	-	7,935,355
Loss on disposal of assets	727,672	-
Gain on disposal of deferred capital contributions	(727,672)	-
Post-employment benefit and compensated absences expense	2,148,000	3,087,000
	(11,456,087)	151,251,634
Cash paid for post-employment benefits and compensated absences	(986,000)	(1,063,000)
Changes in non-cash working capital items:		
Grants receivable	(1,106,119)	760,058
Accounts receivable	7,055,079	(2,467,380)
Inventory	948,949	(565,292)
Assets held for resale	1,631,485	-
Prepaid expenses	24,806,872	(24,711,764)
Accounts payable and accrued liabilities	(23,184,087)	22,327,908
Vacation pay accrual	(5,222,529)	152,305
Deferred revenue	(75,222,721)	(194,860,611)
	(82,735,158)	(49,176,142)
Financing		
Net change in deferred contributions	394,714	3,479,394
Endowment contributions	588,944	364,958
Repayment of long-term debt	(31,689,950)	(1,223,365)
	(30,706,292)	2,620,987
Capital		
Deferred capital contributions	11,148,634	12,835,406
Recovery of Harmonized Sales Tax on prior year additions	3,039,087	-
Purchase of capital assets	(160,572,293)	(127,681,513)
	(146,384,572)	(114,846,107)
Investing		
(Increase) decrease in contributions receivable	(600,000)	795,765
Proceeds on sale of assets	378,993	-
Net purchase of investments	(729,779)	(5,439,025)
	(950,786)	(4,643,260)
Net cash outflow	(260,776,808)	(166,044,522)
Cash and cash equivalents, beginning of year	549,558,560	715,306,082
Cash and cash equivalents, end of year	\$288,781,752	\$549,558,560

See accompanying notes to consolidated financial statements

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Consolidated Statement of Changes in Fund Balances

Year ended March 31, 2026, with comparative figures for March 31, 2025

	Operations	Post-employment benefits and vacation	Investment in Capital Assets	Internally Restricted Fund	Externally Restricted Fund	Endowment Fund	2026 Total	2025 Total
Fund balances (deficits), beginning of year	\$147,179,424	(\$28,066,730)	\$410,613,015	\$187,000,000	\$681,161	\$10,590,311	\$727,997,181	\$605,827,587
Excess of (expenditures over revenue) revenue over expenditures	(13,600,489)	-	(19,199,739)	-	(3,598)	-	(32,803,826)	121,804,636
Vacation pay	(5,222,529)	5,222,529	-	-	-	-	-	-
Post-employment benefits and compensated absences	1,162,000	(1,162,000)	-	-	-	-	-	-
Capital asset additions financed with operating funds	(146,384,572)	-	146,384,572	-	-	-	-	-
Assets held for resale	5,805,074	-	(5,805,074)	-	-	-	-	-
Proceeds on sale of assets	378,993	-	(378,993)	-	-	-	-	-
Repayment of long-term debt	(31,689,950)	-	31,689,950	-	-	-	-	-
Transfer from Internally Restricted Fund (Note 11)	146,384,600	-	-	(146,384,600)	-	-	-	-
Endowment contributions (Note 11)	-	-	-	-	-	588,944	588,977	364,958
Fund balances (deficits), end of year	\$104,012,551	(\$24,006,201)	\$563,303,731	\$40,615,400	\$677,563	\$11,179,255	\$695,782,299	\$727,997,181

See accompanying notes to consolidated financial statements

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Consolidated Statement of Remeasurement Gains (Losses)

Year ended March 31, 2026, with comparative figures for March 31, 2025

	2026	2025
Accumulated remeasurement losses at beginning of year	(\$316,109)	(\$39,967)
Change in unrealized gains or (losses) on investments	1,394,794	(276,142)
Accumulated remeasurement gains (losses) at end of year	1,078,685	(\$316,109)

See accompanying notes to consolidated financial statements

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements

Year ended March 31, 2026

The Conestoga College Institute of Technology and Advanced Learning ("Conestoga") was established pursuant to Ontario regulation 34/03 made under the Ontario Colleges of Applied Arts and Technology Act, 2002. Conestoga is an agency of the Crown and provides postsecondary, vocationally oriented education in the areas of applied arts, business, health sciences, and technology.

Conestoga operates on a not-for-profit basis and is a registered charity and, as such, is exempt from income taxes under the Income Tax Act (Canada).

1. SIGNIFICANT ACCOUNTING POLICIES AND DISCLOSURE

BASIS OF CONSOLIDATION

These consolidated financial statements include the accounts of Conestoga and its wholly-owned subsidiary, Conestoga College Communications Corp., a not-for-profit corporation that is licensed by the Canadian Radio-Television and Telecommunications Commission to operate a radio station.

BASIS OF PRESENTATION

The consolidated financial statements of Conestoga have been prepared in accordance with Canadian public sector accounting standards for government not-for-profit organizations, including the 4200 series of standards, as issued by the Public Sector Accounting Board ("PSAB for Government NPOs") and includes the following significant accounting policies.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents include amounts on deposit with financial institutions and money market funds that are readily convertible to cash.

REVENUE RECOGNITION

Conestoga follows the deferral method of accounting for contributions which include donations and government grants.

Tuition fees are recorded over the term of the semester. Fees received for semesters not yet completed or for semesters commencing in a subsequent fiscal period are recorded as deferred revenue.

Contracted services and ancillary revenues including parking, bookstore, residence, and other sundry revenues are recognized when products are delivered or services are provided to the student or client, the sales prices are fixed and determinable, and collection is reasonably assured.

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions and restricted investment income are recognized as revenue in the year in which the related expenses are incurred.

Restricted contributions for the purchase of depreciable capital assets are deferred and recognized as revenue over the useful life of the related asset. Contributions of non-depreciable assets are recorded as a direct increase to net assets.

Endowment contributions are recognized as direct increases in endowed net assets.

Restricted investment income that must be maintained as an endowment is credited to net assets. Unrestricted investment income is recognized as revenue of the unrestricted fund when earned.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements

Year ended March 31, 2026

USE OF ESTIMATES

The preparation of the consolidated financial statements, in conformity with PSAB for Government NPOs requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. Areas of key estimation include determination of allowance for doubtful accounts, amortization of capital assets, amortization of deferred capital contributions, asset retirement obligation, vacation pay accrual, and actuarial estimation of post-employment benefits and compensated absences liabilities.

VALUATION OF INVENTORY

Inventories are valued at the lower of cost and net realizable value. Cost is determined on an average cost basis.

CONTRIBUTIONS RECEIVABLE

Contributions receivable includes corporate pledges for major capital projects which are applied to Conestoga's building assets. Contributions receivable are recognized if the amount to be received is reasonably estimated and the ultimate collection is reasonably assured.

CAPITAL ASSETS

Purchased capital assets are recorded at cost less accumulated amortization. Contributed capital assets are recorded at fair value at the date of contribution. Repairs and maintenance costs are charged to expense. Betterments that extend the estimated life of an asset are capitalized. When a capital asset no longer contributes to Conestoga's ability to provide services or the value of future economic benefits associated with the capital asset is less than its net book value, the carrying value of the capital asset is reduced to reflect the decline in the asset's value. Any unamortized deferred capital contribution amount related to an impaired capital asset is recognized in revenue in the consolidated statement of revenue and expenditure, provided that all restrictions have been complied with.

Construction in progress costs are capitalized as incurred. Once put in use, the assets are transferred to their appropriate capital asset category and are amortized on a basis consistent with the policy below.

Land and buildings removed from service and held for resale are recorded at the lower of cost or estimated net realizable value. Buildings permanently removed from service and held for resale are no longer amortized.

Capital assets are capitalized on acquisition and amortized on a straight-line basis over their useful lives, which have been estimated to be as follows:

Site Improvements	10 years
Buildings and Building Improvements	20 to 40 years
Furniture, Equipment and Vehicles	5 years
Information Technology	2 to 5 years
Leasehold Improvements	Term of the lease

ASSET RETIREMENT OBLIGATIONS

Asset retirement obligations (ARO's) are provisions for legal obligations for the retirement of Conestoga's tangible capital assets that are either in productive use or no longer in productive use.

An ARO liability is recognized when, as at the financial reporting date:

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements

Year ended March 31, 2026

- (a) there is a statutory, contractual, or legal obligation to incur retirement costs in relation to a tangible capital asset;
- (b) the past transaction or event giving rise to the liability has occurred;
- (c) it is expected that future economic benefits will be given up; and
- (d) a reasonable estimate of the amount can be made.

Liabilities are recognized by Conestoga in the period in which an obligation arises for statutory, contractual, or legal obligations associated with the retirement of tangible capital assets when those obligations result from the acquisition, construction, development, or normal operation of the tangible capital assets. The obligations are measured initially at management's best estimate of the present value of the estimated future cash flows required to settle the retirement obligation. For tangible capital assets that are still in productive use, there is a corresponding increase to the carrying value of the related tangible capital asset. For assets that are not recorded or are no longer in productive use, the liability is expensed in the period. In subsequent periods, the liability is accreted over time and adjusted for changes in the liability estimate, as applicable or timing of the future cash flows. The capitalized asset retirement costs are amortized on the same basis as the related asset, and accretion expense is included in the Consolidated Statement of Revenue and Expenditures.

VACATION PAY

Conestoga recognizes vacation pay as an expense on an accrual basis.

POST-EMPLOYMENT BENEFITS AND COMPENSATED ABSENCES

Conestoga provides defined benefit retirement and post-employment benefits and compensated absences to certain employee groups. These benefits include pension, health and dental, and non-vesting sick leave. Conestoga has adopted the following policies with respect to accounting for these employee benefits:

- The costs of post-employment future benefits are actuarially determined using management's best estimate of health care costs, disability recovery rates and discount rates. Adjustment to these costs arising from changes in estimates and experience gains and losses are amortized to income over the estimated average remaining service life of the employee groups on a straight-line basis.
- The costs of the multi-employer defined benefit pension are the employer's contributions due to the plan in the period.
- The cost of non-vesting sick leave benefits are actuarially determined using management's best estimate of salary escalation, employees' use of entitlement and discount rates. Adjustments to these costs arising from changes in actuarial assumption and/or experience are recognized over the estimated average remaining service life of the employees.
- The discount rate used in the determination of the above-mentioned liabilities is equal to Conestoga's internal rate of borrowing.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements

Year ended March 31, 2026

FINANCIAL INSTRUMENTS

Conestoga classifies its financial instruments as either fair value or amortized cost. Conestoga's accounting policy for each category is as follows:

Fair value

This category includes derivatives, cash and investments. They are initially recognized at cost and subsequently carried at fair value. Unrealized changes in fair value are recognized in the statement of remeasurement gains and losses until they are realized when they are transferred to the statement of operations of the appropriate fund.

Transaction costs related to financial instruments in the fair value category are expensed as incurred.

Where a decline in fair value is determined to be other than temporary, the amount of the loss is removed from accumulated remeasurement gains and losses and recognized in the statement of operations. On sale, the amount held in accumulated remeasurement gains and losses associated with that instrument is removed from fund balances and recognized in the statement of operations.

Amortized cost

This category includes grants receivable, accounts receivable, pledges receivable, accounts payable and accrued liabilities and long-term debt. They are initially recognized at cost and subsequently carried at amortized cost using the effective interest rate method, less any impairment losses on financial assets.

Transaction costs related to financial instruments in the amortized cost category are included in the carrying value of the instrument.

Write-downs on the financial assets in the amortized cost category are recognized when the amount of a loss is known with sufficient precision, and there is no realistic prospect of recovery. Financial assets are then written down to net recoverable value with the write-down being recognized in the statement of operations.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements

Year ended March 31, 2026

2. FINANCIAL INSTRUMENTS CLASSIFICATION

The following table provides cost and fair value information of financial instruments by category. The maximum exposure to credit risk would be the carrying value as shown below.

	Fair Value	Amortized Cost	<u>2026</u> Total
Cash and cash equivalents	\$288,781,752	-	\$288,781,752
Investments	12,765,318	-	12,765,318
Grants receivable	-	3,249,227	3,249,227
Accounts receivable	-	11,153,039	11,153,039
Contributions receivable	-	1,400,000	1,400,000
Accounts payable and accrued liabilities	-	65,538,209	65,538,209
Long-term debt	-	11,321,094	11,321,094

	Fair Value	Amortized Cost	<u>2025</u> Total
Cash and cash equivalents	\$549,558,560	-	\$549,558,560
Investments	10,640,745	-	10,640,745
Grants receivable	-	2,143,108	2,143,108
Accounts receivable	-	18,208,118	18,208,118
Contributions receivable	-	800,000	800,000
Accounts payable and accrued liabilities	-	88,722,296	88,722,296
Long-term debt	-	43,011,044	43,011,044

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements

Year ended March 31, 2026

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;

Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1	Level 2	Level 3	<u>2026</u> Total
Cash and cash equivalents	\$288,781,752	-	-	\$288,781,752
Investments	8,367,709	4,397,609	-	12,765,318
Total	\$297,149,461	\$4,397,609	-	\$301,547,070

	Level 1	Level 2	Level 3	<u>2025</u> Total
Cash and cash equivalents	\$549,558,560	-	-	\$549,558,560
Investments	6,811,431	3,829,314	-	10,640,745
Total	\$556,369,991	\$3,829,314	-	\$560,199,305

	Level	Fair Value	<u>2026</u> Book Value	Fair Value	<u>2025</u> Book Value
Canadian Equities	1	3,965,503	\$3,312,164	\$3,374,069	\$3,408,197
Canadian Fixed Income Investments	2	4,299,366	4,322,207	3,738,577	3,717,127
Foreign Equities	1	4,402,206	3,952,200	3,437,362	3,741,248
Other	2	98,243	100,062	90,737	90,282
		\$12,765,318	\$11,686,633	\$10,640,745	\$10,956,854

3. CONTRIBUTIONS RECEIVABLE

Contributions receivable includes corporate donations of \$1,400,000 (2025-\$800,000) for major capital projects.

THE CONESTOGA COLLEGE INSTITUTE OF TECHNOLOGY AND ADVANCED LEARNING

Notes to the Consolidated Financial Statements

Year ended March 31, 2026

4. CAPITAL ASSETS

(a) Capital assets consist of the following:

	Capital Costs	Accumulated Amortization	2026 Net Book Value
Land	\$124,180,250	-	\$124,180,250
Site Improvements	12,280,766	8,156,264	4,124,502
Buildings and Building Improvements	502,277,607	147,867,513	354,410,094
Furniture, Equipment and Vehicles	78,791,466	50,818,957	27,972,509
Information Technology	15,453,912	13,969,222	1,484,690
Leasehold Improvements	19,614,150	9,152,296	10,461,854
Construction in Progress	200,756,910	-	200,756,910
	\$953,355,061	\$229,964,252	\$723,390,809

	Capital Costs	Accumulated Amortization	2025 Net Book Value
Land	\$114,823,522	-	\$114,823,522
Site Improvements	10,088,712	7,596,894	2,491,818
Buildings and Building Improvements	418,016,796	133,256,378	284,760,418
Furniture, Equipment and Vehicles	74,102,077	45,850,632	28,251,445
Information Technology	16,926,254	15,041,813	1,884,441
Leasehold Improvements	33,944,909	24,608,570	9,336,339
Construction in Progress	160,779,846	-	160,779,846
	\$828,682,113	\$226,354,287	\$602,327,826

(b) Investment in capital assets

Net assets invested in capital assets are comprised of the following:

	2026	2025
Capital assets	\$723,390,809	\$602,327,826
Deferred capital contributions	(141,161,146)	(141,074,012)
Long-term debt	(11,321,094)	(43,011,044)
Asset retirement obligation - building	(7,604,838)	(7,629,755)
Investment in capital assets ending balance	\$563,303,731	\$410,613,015

	2026	2025
Excess of expenditure over revenue		
Amortization of deferred capital contributions	\$10,333,828	\$9,410,986
Amortization of capital assets	(29,533,567)	(27,835,629)
Impairment of capital assets	-	(7,935,355)
Excess of expenditures over revenue for the year	(\$19,199,739)	(\$26,359,998)

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Included in assets held for resale as at March 31, 2026 are land and building with net book values of \$12,336,281 and \$5,587,308 (\$9,538,500 and \$4,211,500 in 2025) respectively that represent assets permanently removed from service and held for resale. During the year ended March 31, 2026, Conestoga identified one additional land and building property that qualified for reclassification to held for resale.

Assets with a net book value of \$1,106,665 were sold resulting in a loss on disposal of assets of \$727,672 (2025 – nil).

5. DEFERRED REVENUE

Details of the year-end balance are as follows:

	<u>2026</u>	<u>2025</u>
Prepaid tuition fees for future semesters	\$57,640,090	\$113,137,795
Student tuition fees	17,876,194	35,790,142
Student fees and student financial aid	20,022,788	22,200,595
Grants and reimbursements	8,221,701	3,501,949
Other projects	7,726,362	12,079,375
	<u>\$111,487,135</u>	<u>\$186,709,856</u>

Prepaid tuition fees represent fees paid in advance for future semesters.

Student tuition fees are for academic courses in process at the end of the year.

Student fees represent unspent student fees collected during the year and student financial aid represents amounts set aside for the work study program expected to be recognized in the future fiscal year.

Grants and reimbursement are unexpended externally restricted grants to be spent on specific projects.

Other projects include contributions, donations, and deposits related to small projects and activities of the College.

6. LONG-TERM DEBT

	<u>2026</u>	<u>2025</u>
Residence Loan from Ontario Financing Authority bearing interest at 3.511%. Repayable in May and November each year in a blended payment of \$634,494, due May 4, 2027.	\$1,838,557	\$3,012,004
Student Recreation Centre Loan from Ontario Financing Authority bearing interest at 2.273%. Repayable in April and October each year in a blended payment of \$849,795, due October 6, 2031.	9,482,537	10,941,669
Campus Expansion Loan Advances from Ontario Financing Authority bearing interest at variable rates of 5.638%-5.688%.	-	29,057,371
	<u>11,321,094</u>	<u>43,011,044</u>
Less: Current portion	<u>2,707,495</u>	<u>2,632,578</u>
	<u>\$8,613,599</u>	<u>\$40,378,466</u>

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The Consolidated Statements of Revenue and Expenditures and Changes in Fund Balances include interest expense related to long-term debt in the amount of \$302,787 (2025-\$377,292).

The Campus Expansion Loan Advances were repaid in full on October 1, 2025. The capital project related to the advances was paused until future years.

The estimated principal portion of long-term debt payments are as follows:

2027	\$2,707,495
2028	2,150,151
2029	1,561,499
2030	1,597,194
2031	1,633,705
Thereafter	1,671,050
Total	<u>\$11,321,094</u>

7. DEFERRED CONTRIBUTIONS

Deferred contributions relate to donations received for student bursaries and interest earned on related endowed and unspent funds, to the extent they are unspent. Changes in the deferred contributions balance in the Restricted Fund are as follows:

	<u>2026</u>	<u>2025</u>
Beginning balance	\$7,369,984	\$3,890,590
Add: donations and grant received during year	1,809,865	5,628,769
Add: net interest on endowed and unspent funds	520,613	850,052
Less: amounts recognized as revenue in the year	(1,935,764)	(2,999,427)
Ending balance	<u>\$7,764,698</u>	<u>\$7,369,984</u>

8. DEFERRED CAPITAL CONTRIBUTIONS

Contributions restricted for the purpose of capital purchases are deferred and then amortized over the life of the asset at the corresponding rate of amortization.

	Ministry Funded Grants	Other	<u>2026 Total</u>	<u>2025 Total</u>
Opening balance	\$106,805,390	\$34,268,622	\$141,074,012	\$137,649,592
Deferred capital contributions	7,300,554	3,848,080	11,148,634	12,835,406
Disposals	(727,672)	-	(727,672)	-
Amortization	(7,458,900)	(2,874,928)	(10,333,828)	(9,410,986)
Ending balance	<u>\$105,919,372</u>	<u>\$35,241,774</u>	<u>\$141,161,146</u>	<u>\$141,074,012</u>

The majority of Other Deferred Capital Contributions include funding received from federal funding agencies, municipal agencies, and corporate entities.

Contributions related to assets sold in the current year were recognized in the current year, resulting in an impact to the Consolidated statement of revenue and expenditures of \$727,672.

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9. POST-EMPLOYMENT BENEFITS AND COMPENSATED ABSENCES LIABILITY

The following tables outline the components of Conestoga's post-employment benefits and compensated absences liabilities and the related expenses.

	Post- employment benefits	Non-vesting sick leave	Total liability
Accrued employee future benefits obligations	\$3,071,000	\$12,725,000	\$15,796,000
Value of plan assets	(638,000)	-	(638,000)
Unamortized actuarial gains (losses)	38,000	(3,961,000)	(3,923,000)
Total liability	<u>\$2,471,000</u>	<u>\$8,764,000</u>	<u>\$11,235,000</u>

	Post- employment benefits	Non-vesting sick leave	Total liability
			<u>2025</u>
Accrued employee future benefits obligations	\$3,499,000	\$11,929,000	\$15,428,000
Value of plan assets	(716,000)	-	(716,000)
Unamortized actuarial gains (losses)	(21,000)	(4,618,000)	(4,639,000)
Total liability	<u>\$2,762,000</u>	<u>\$7,311,000</u>	<u>\$10,073,000</u>

	Post- employment benefits	Non-vesting sick leave	Total expense
Current year benefit cost	(\$280,000)	\$1,345,000	\$1,065,000
Interest on accrued benefit obligation	5,000	409,000	414,000
Amortized actuarial (gains) losses	(9,000)	678,000	669,000
Total expense	<u>(\$284,000)</u>	<u>\$2,432,000</u>	<u>\$2,148,000</u>

	Post- employment benefits	Non-vesting sick leave	Total expense
			<u>2025</u>
Current year benefit cost	\$792,000	\$1,269,000	\$2,061,000
Interest on accrued benefit obligation	5,000	414,000	419,000
Amortized actuarial (gains) losses	-	607,000	607,000
Total expense	<u>\$797,000</u>	<u>\$2,290,000</u>	<u>\$3,087,000</u>

Above amounts exclude pension contributions to the Colleges of Applied Arts and Technology ("CAAT") pension plan, a multi-employer plan, described below.

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Retirement Benefits

CAAT Pension Plan

All full-time employees of the College, and any part-time employees who opt to participate, are members of the Colleges of Applied Arts and Technology Pension Plan (the "Plan"), a multi-employer jointly sponsored defined benefit plan for public colleges in Ontario and other employers. The College makes contributions to the Plan equal to those of the employees. Contribution rates are set by the Plan's governors to ensure the long-term viability of the Plan. Since the Plan is a multi-employer plan, the College's contributions are accounted for as if the plan were a defined contribution plan with the College's contributions being expensed in the period they come due.

Any pension surplus or deficit is a joint responsibility of the members and employers and may affect future contribution rates related to full-time members. The College does not recognize any share of the Plan's pension surplus or deficit as insufficient information is available to identify the College's share of the underlying pension assets and liabilities. The most recent actuarial valuation filed with the regulators as at January 1, 2026 indicated an actuarial surplus of \$6.7 billion. The College made contributions to the Plan and its associated retirement compensation arrangement of \$23,174,264 (2025-\$30,270,774), which has been included in the consolidated statement of revenue and expenditures.

Post- Employment Benefits

Conestoga extends post-employment life insurance, health and dental benefits to certain employee groups subsequent to their retirement. Conestoga recognizes these benefits as they are earned during the employees' tenure of service. The related benefit liability was determined by an actuarial valuation study commissioned by the College Employer Council. New valuations of the plans were prepared February 2026 for the non-pension post-retirement plan and August 2025 for the non-vesting cumulative sick leave benefit plan and extrapolated to March 2026.

The major actuarial assumptions employed for the valuations are as follows:

(a) Discount rate

The present value as at March 31, 2026 of the future benefits is determined using a discount rate of 3.5% (2025-3.2%).

(b) Medical premiums

Medical premiums are assumed to increase 5.91% per annum in 2026 (2025-5.91%), grading down to 4.0% per annum by 2040.

(c) Dental costs

Dental costs are assumed to increase at 4.0% per annum in 2026 (2025-4.0%).

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Compensated Absences

Non-Vesting Sick Leave

Conestoga allocates to certain employee groups a specified number of days each year for use as paid absences in the event of illness or injury. These days do not vest and are available immediately. Employees are permitted to accumulate their unused allocation each year, up to the allowable maximum provided in their employment agreements. Accumulated days may be used in future years to the extent that the employees' illness or injury exceeds the current year's allocation of days. Sick days are paid out at the salary in effect at the time of usage. The related benefit liability was determined by an actuarial valuation study commissioned by the College Employer Council. The results are extrapolated from the most recent August 2022 actuarial valuation.

The assumptions used in the valuation of non-vesting sick leave are the College's best estimated of expected rates of:

	<u>2026</u>	<u>2025</u>
Wage and salary escalation	2.0-2.5%	2.0-3.5%
Discount rate	3.5%	3.2%

10. ASSET RETIREMENT OBLIGATIONS

Conestoga has several buildings containing asbestos requiring remediation upon decommissioning. The *Canadian Environmental Protection Act* (CEPA) governs the protection of the environment and human health with respect to the hazardous waste such as asbestos. There are regulations specifically regarding the handling of asbestos, such as the "Prohibition of Asbestos and Products Containing Asbestos Regulations" which are published under the authority of CEPA. In addition, the Canada Occupational Health and Safety Regulations (10.26.1 Schedule, Division II – Hazardous Substances Other than Hazardous Products) outlines requirements for asbestos exposure control plans, as well as requirements on disposal of asbestos and decontamination.

The liability is the estimated maximum costs to settle the asset retirement obligations. The total undiscounted future cash flows are estimated:

	<u>2026</u>	<u>2025</u>
Liabilities for ARO at beginning of year	\$7,629,755	\$7,861,717
Adjustments to existing ARO liabilities	(24,917)	(231,962)
Liabilities for ARO at end of year	<u>\$7,604,838</u>	<u>\$7,629,755</u>

11. ENDOWED AND RESTRICTED FUND BALANCES

Internally Restricted Fund Balance

The Internally restricted fund balance represents funds set aside by the College to support future strategic initiatives ensuring the financial stability of the College. The balance at March 31, 2026 is \$40,615,400 (2025-\$187,000,000). Capital additions funded by the restricted balance during 2026, were in alignment with the capital plan.

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Externally Restricted Fund Balance

The Union Employment Stability Fund is required under the terms of the collective agreements for academic and support staff and is to be used to enhance employment stability. Under the agreements Conestoga makes annual contributions on a per capita basis. Disbursements must be authorized by a joint Union/College Committee.

	Student Bursary/ Scholarship/ Loan	Union Employment Stability	<u>2026</u> Total	<u>2025</u> Total
Externally Restricted Fund Balance	\$43,039	\$634,524	\$677,563	\$681,161

Endowment and Restricted Fund

Included in cash, cash equivalents, and investments are amounts restricted for endowments, bursaries, scholarships, and restricted funds. Endowed assets represent funds held by Conestoga which have been permanently endowed. Restricted funds may be expended only for the purpose specified by the donor. The changes during the year in endowed and restricted fund assets are noted below:

	Endowment Fund	Externally Restricted Fund	<u>2026</u> Total	<u>2025</u> Total
Opening balance included in cash and cash equivalents and investments	\$10,274,202	\$8,051,145	\$18,325,347	\$11,764,145
Transfer from operating fund	-	-	-	2,930,550
Unrealized investment gains(losses)	1,394,794	-	1,394,794	(276,142)
Contributions	588,944	1,447,701	2,036,645	5,486,134
Bursary and scholarship activity	-	(1,056,586)	(1,056,586)	(1,579,340)
Ending balance included in cash and cash equivalents and investments	\$12,257,940	\$8,442,260	\$20,700,201	\$18,325,347
Deferred contributions and accumulated unrealized investment losses	(1,078,685)	(7,764,698)	(8,843,383)	(7,053,875)
Ending fund balance	\$11,179,255	\$677,563	\$11,856,818	\$11,271,472

12. CONTINGENCIES AND COMMITMENTS

As of March 31, 2026, outstanding capital asset commitments approximate \$39,740,000 primarily related to the construction and expansion of Conestoga's facilities. The internally restricted net assets and unrestricted net assets will be used to fund these future commitments.

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Conestoga has entered into various agreements to lease premises. The minimum payments required to the maturity dates of existing leases are as follows:

2027	4,811,475
2028	4,195,044
2029	3,052,643
2030	2,265,083
2031	2,220,765
Thereafter	3,482,413

13. FINANCIAL INSTRUMENTS RISK MANAGEMENT

CREDIT RISK

Credit risk on student receivables is mitigated by financial approval processes before a student is enrolled and the highly diversified nature of the student population. Students with funds owing to Conestoga are not able to receive marks, a T2202 tax form or register for the next term. Continuing education students are required to pay in advance before they can be registered in a course.

	Total	Current	Past Due 31-60 days	Past Due 61-90 days	Past Due Over 90
Grants receivables	3,249,227	3,249,227	-	-	-
Contributions receivable	1,400,000	1,400,000	-	-	-
Student receivables	2,749,035	144,314	182,043	781,360	1,641,318
Other receivables	10,519,204	8,700,162	396,876	50,828	1,371,338
Less: bad debt allowance	(2,115,200)	-	-	-	(2,115,200)
Net receivables	15,802,266	13,493,703	578,919	832,188	897,456

Conestoga estimates its aggregate exposure to credit risk as the sum of its reported balances owing from third parties recorded on the Consolidated Statement of Financial Position.

There have been no significant changes from the previous year in the exposure to risk or policies procedures and methods used to measure the risk.

OTHER RISK

On January 22, 2024, the Ministry of Immigration, Refugees and Citizenship Canada (IRCC) announced a two-year cap of international student study permit applications. This cap will result in a decrease of approved study permits of approximately 35%. On September 18, 2024, this cap was extended by an additional year and an additional 10%.

Conestoga estimates a continued reduction in international tuition revenue reduction in 2027 financial results compared to 2026. Conestoga is mitigating the revenue reductions with cost saving programs across the college.

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INTEREST RATE RISK

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates. The College is exposed to interest rate risk with respect to its interest-bearing investments and long-term debt.

At March 31, 2026, a 1% fluctuation in interest rates, with all other variables held constant, would have had a non-material impact on interest expense. A change in the interest rate on the College's long-term debt would have no impact on the financial statements since the debt is measured at amortized cost and has a fixed rate of interest.

CURRENCY RISK

Conestoga does not have any material transactions or financial instruments denominated in foreign currencies.

There have been no significant changes from the previous year in the exposure to risk or policies procedures and methods used to measure the risk.

LIQUIDITY RISK

Liquidity risk arises through an excess of financial obligations over available financial assets at any point in time. Conestoga's objective in managing liquidity risk is to maintain sufficient readily available resources in order to meet its financial obligations as they fall due. Management monitors rolling forecasts of Conestoga's liquidity reserve (comprises undrawn borrowing facility, cash and cash equivalents) on the basis of expected cash flow. Conestoga currently settles its financial obligations out of cash. The following table sets out the contractual maturities at the fiscal year end (representing undiscounted contractual cash-flows of financial liabilities).

	Up to 1 year	1-5 years	>5 years
Accounts payable	\$65,538,209		
Long-term debt	2,707,495	8,613,599	-

There have been no significant changes from the previous year in the exposure to risk or policies procedures and methods used to measure the risk.

14.SUBSEQUENT EVENT

MINISTER OF COLLEGES, UNIVERSITIES, RESEARCH EXCELLENCE AND SECURITY'S APPOINTMENT OF ADMINISTRATOR

On May 7, 2026, the Ontario Ministry of Colleges, Universities, Research Excellence and Security appointed an Administrator to the College, who will act in place of the College's Board of Governors. The Administrator will provide oversight over fiscal management and governance of the College until such administration is lifted.